



WALKER COUNTY FIRE RESCUE

REQUEST FOR PROPOSAL

Class "A" Pumper

REQUEST FOR PROPOSAL PROJECT

Purchase of two (2) 2021, or newer, dealer/vendor Purpose Built (Custom) Class "A" Pumper Apparatus.

REQUEST FOR PROPOSAL

Proposal packets must be received by Tuesday, August 31, 2021 at 1:00 pm

Proposal packets must be received at **101 South Duke Street, Lafayette, GA 30728 (Attn: Rebecca Wooden)** no later than the date/time listed above. Late proposals will be returned unopened.

Submit a complete original proposal and one (1) hard copy in a sealed envelope. Mark the outside of the envelope RFP – WCFR PUMPER. Submissions may not include photographs, pamphlets, brochures or other extraneous promotional materials.

Questions and/or additional information concerning this RFP must be submitted in writing via email to:

Blake Hodge, Walker County Fire Chief

b.hodge@walkerga.us

Please do not contact any other individual regarding this RFP unless authorized prior to contact. Violating this rule is grounds for rejection of the proposal.

Walker County Government reserves the right to reject any or all Proposals, to waive any informalities in any Proposal, and to qualify the firms that best meet the County's needs.



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INTRODUCTION

Walker County Government is soliciting proposals from qualified vendors (“Vendor”) for the immediate purchase of two (2) dealer/vendor Purpose Built Class “A” Pumper Apparatus, meeting the minimum specifications outlined in Section VII. All equipment shall be new and of current design and manufacture. Used or refurbished equipment is unacceptable.

The County’s overall goal in soliciting these proposals is to identify the most responsible and capable Vendor that meets the requirements indicated in this request for proposal at a reasonable cost.

MINIMUM QUALIFICATIONS

It is the intention of the County to award a contract to a Vendor who:

1. Is able to provide the vehicle within the time constraints identified in the Request for Proposals.
2. Represents the best overall value to the County, including but not limited to:
 - a. Warranties pertaining the apparatus
 - b. Service capabilities
3. To determine the degree of responsibility to be credited to a Vendor, the County will weigh any evidence that the Vendor has or has not performed satisfactorily on other contracts of like nature and magnitude or comparable difficulty.

PROPOSAL INFORMATION

Key Action Dates & Times

Date RFP available to prospective Vendors.....July 26, 2021 at 08:00am
 Final Date for RFP Submission.....August 31, 2021 at 1:00pm
 RFP Opening.....August 31, 2021 at 2:00pm

Submission of Proposal

All proposals must be submitted under sealed cover and sent to:

Walker County Government
 Attention: Rebecca Wooden
 County Clerk
 101 South Duke Street
 P.O. Box 445
 Lafayette, GA 30728



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1. A minimum of one (1) original and one (1) hard copy must be submitted.
2. A proposal may be rejected if it is conditional or incomplete, or if it contains any alterations of form or other irregularities of any kind. The County may in its sole discretion reject any or all proposals and it may waive an immaterial deviation in a proposal. The County's waiver of an immaterial deviation shall in no way modify the RFP document or excuse the Vendor from full compliance with all requirements if awarded the Vendor Agreement.
3. Costs incurred for developing proposals and in anticipation of award of the Vendor Agreement are entirely the responsibility and risk of the Vendor and shall not be charged to the County.
4. The County does reserve the right to negotiate the submitted prices with the submitting Vendors or to request clarifications and subsequent price alterations after the submission deadline, at the sole discretion of the County.
5. A Vendor may withdraw its proposal by submitting a written withdrawal request to the County, signed by the Vendor or an authorized agent. A Vendor may thereafter submit a new proposal prior to the proposal submission deadline. Proposals may not be withdrawn without cause subsequent to proposal submission deadline.
6. The County may modify the RFP prior to the date fixed for submission of proposals by the issuance of an addendum to all parties who received a proposal package. All addenda will be sent via electronic mail.
7. Before submitting a response to this solicitation, Vendors should review, correct all errors and confirm compliance with the RFP requirements.
8. The County does not accept alternate contract language from a prospective Vendor. A proposal with such language will be considered a counter proposal and will be rejected.



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9. No oral understanding or agreement shall be binding on either party.
10. Each proposal shall be accompanied by a set of contractor's specifications consisting of a detailed description of the apparatus and equipment proposed, including warranties and guarantees, a ½" – 1' scale drawing of the exact apparatus, and specifications indicating size, type, model, and make of all component parts and equipment.
11. Manufacturer's specifications shall be submitted in the same order as the published specifications, in order to facilitate effective proposal review by the County.
12. Each proposal shall include a "Statement of Exceptions" as indicated in NFPA 1901 Section 4.21. The statement of exceptions shall specifically describe each aspect of the completed apparatus that will not be fully compliant with the requirements of the standard at the time of delivery.
13. Proposals will only be considered from companies which have established a favorable reputation in the field of fire apparatus construction. Therefore, each bidder shall furnish the following information:
 - a. A County listing of like units in service and their location.
 - b. The location of the closest factory representative in proximity to the County.
 - c. The manufacturer's closest factory staffed facility to the County.
 - d. Documentation of the length of time manufacturing aluminum fire apparatus bodies.
14. Each proposal shall furnish satisfactory evidence of the ability to construct the apparatus as specified and show proof that the manufacturer is in a position to render prompt service and furnish replacement parts for said apparatus.
15. The proposal shall specify the location(s) of warranty work. If the warranty work is to be performed at a location other than the manufacturer, a statement must be made naming the party or parties responsible for delivery and pick-up of the apparatus to the location. Expenses that are covered by the manufacturer should be included along with a listing of acceptable firms for performing warranty work. A statement indicating whether warranty work performed by a vehicle maintenance shop would be compensated by the manufacturer shall also be included.



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16. The successful manufacturer shall acknowledge the receipt of the order and certify the delivery schedule within 14 calendar days of contract signing.
17. Each proposal shall include a minimum of two (2) County inspections at the expense of the manufacturer. Each inspection shall include travel and lodging expenses for a minimum of 3 County representatives.
18. The County reserves the right to reject all proposals in its sole discretion.

Evaluation and Selection

1. At the time of proposal opening, each proposal will be checked for the presence or absence of required information in conformance with the submission requirements of this RFP.
2. The County will evaluate each proposal to determine its responsiveness to the published requirements
3. Proposals that contain false or misleading statements, or which provide references which do not support an attribute or condition claimed by the Vendor, may be rejected.
4. Award, if made, will be to the lowest responsible Vendor, as determined by the County through its evaluation of submitted Proposals and modifications, if any. Award is not solely dependent on total cost of the Proposal, although cost is a factor in the evaluation of the Proposals and should include all options and saving opportunities for the County.

Disposition of Proposals (Public Record)

Proposing Vendors understand that, as a general rule, all documents received by the County are considered public records. Upon proposal opening, all documents submitted in response to this RFP will become the property of Walker County Government and will be regarded as public records and subject to production to and review by the public on request.

If a proposing Vendor considers any portion of its submittal proprietary and/or otherwise exempt from disclosure, it must clearly label such information or documentation and submit it, together with a written request for a determination of whether the documents can be withheld from public disclosure, no later than ten (10) business days prior to the due date of the submittal. The County's attorney shall make a determination of confidentiality.



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If a determination is not obtained prior to the submittal deadline, all document(s) shall be subject to public disclosure. In the event a request is made for a document deemed confidential, the County will inform the applicable Vendor. Such Vendor will participate in the event proceedings are initiated to compel the disclosure of the same.

Unopened, sealed Proposal packages may be returned only at the Vendor's expense, unless such expense is waived by the County.

INTENT OF SPECIFICATIONS

It is the intent of these specifications to cover the furnishings and delivery to the County a complete and soundly engineered fire apparatus equipped as hereinafter specified. These specifications address only general requirements regarding the type of construction and tests to which the apparatus must conform.

Also, only general requirements of certain details concerning finish, equipment, and appliances with which the successful bidder must comply are included in these specifications. Where not otherwise specified, minor details of construction and materials are left to the discretion of the contractor, who shall be solely responsible for the design and construction of all features.

The apparatus shall conform to the requirements of the current National Fire Protection Association Standard 1901 for Pumper Fire Apparatus, as if they were written out in full detail, insofar as they apply, unless otherwise indicated in these specifications.

QUALITY & WORKMANSHIP

The apparatus and equipment herein specified shall be the manufacturer's latest model of production embodying the latest improved automotive engineering practices. All materials, workmanship, and finish must be of superior quality and conform to the nature of service and the character to which the apparatus is intended, in order to insure long life, dependability, and low costs of maintenance and repair.



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Design Criteria

The apparatus shall be designed, constructed, and equipment mounted with due consideration to the distribution of the load to be sustained and to the general type and character of service to which the apparatus will be subjected. All parts of the apparatus shall be sufficiently strong, with ample safety factors provided to withstand the general service under load, meeting both on and off-road requirements.

The design of the apparatus must allow for ease of operation, symmetrical proportions, and ready access to the various parts requiring lubrication, inspection, adjustment, and repair.

Welding that would prevent the removal of any component part for service or repair shall not be employed in the assembly of the apparatus.

The electrical system shall be designed to meet and exceed the anticipated electrical load requirements of the devices indicated in the specifications. The manufacturer shall provide an amp load performance chart for the apparatus as specified.

The chassis must be designed for fire apparatus use.

Warranty

A copy of each applicable manufacturer warranty shall be supplied with the proposal for review.

Delivery

The new Class "A" Pumper shall be delivered to the County no later than 365 days from the date the contract is awarded.

A penalty of \$200.00 shall be applied to the Vendor for each day the apparatus delivery has exceeded the contracted 365 day requirement.

A qualified and responsible manufacturer's representative shall deliver the apparatus and equipment, and remain at the department for a period of three (3) consecutive days or a sufficient period of time to instruct personnel in the operation, care, and maintenance of the apparatus and equipment.

Responsibility for the apparatus and equipment shall remain with the manufacturer until satisfactory completion of the acceptance tests and formal acceptance by the County occurs.



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To ensure proper break-in of all apparatus components while still under warranty, the apparatus shall be delivered under its own power by the manufacturer. The apparatus and equipment shall be ready for immediate use at the time of delivery.

The apparatus will be inspected upon delivery for compliance with the specifications. Deviations will not be tolerated and will be cause for rejection of apparatus unless listed in the bidder's original proposal.

The apparatus shall be covered by comprehensive and liability insurance during the delivery period. The department will assume the insurance obligation on acceptance and at that time, shall present to the manufacturer a certificate of verification, showing liability, comprehensive and collision insurance coverage.

Required Information

The manufacturer must supply at the time of delivery at least two (2) copies of the complete operation and maintenance manuals covering the completed apparatus and equipment as delivered, two (2) destination effective wiring diagrams, copies of electrical and mechanical component manuals for equipment purchased on or with the apparatus, and a sketch of the booster tank indicating all dimensions and baffle locations.

DESIGN SPECIFICATIONS

Personnel Capacities

To meet N.F.P.A. 1500 paragraph 6.3.1, this apparatus must be designed to transport not less than four (4) people.

Information To Be Provided

The successful bidder shall supply the following documents at the time of delivery:

1. The manufacturer's record of apparatus construction details, including but not limited to the following information:

- a. Owner's name and address.
- b. Apparatus manufacturer, model, and serial number.
- c. Chassis make, model, and serial number.
- d. GAWR of front and rear axles.
- e. Front tire size and total rated capacity in pounds.
- f. Rear tire size and total rated capacity in pounds.
- g. Chassis weight distribution in pounds with water and manufacturer mounted equipment.



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- h. Engine make, model, serial number, number of cylinders, bore, stroke, displacement and compression ratio, rated horsepower and related speed, and no-load governed speed.
 - i. Type of fuel and fuel tank capacity.
 - j. Electrical system voltage and alternator output in amps.
 - k. Battery make and model capacity in CCA.
 - l. Transmission make, model, and type.
 - m. Pump to drive through the transmission (yes or no).
 - n. Engine to pump gear ratio and transmission gear ratio used.
 - o. Pump make, model, rated capacity in gpm, serial number, number of stages, and impeller diameter in inches.
 - p. Pump transmission make, model, and serial number.
 - q. Priming device type.
 - r. Type of pump pressure control system.
 - s. Auxiliary pump make, model, rated capacity in gpm, serial number, number of stages, and impeller diameter in inches.
 - t. Water tank certified capacity in gallons.
 - u. Paint numbers.
 - v. Company name and signature of responsible company representative.
2. The pump manufacturer's certification of suction capability.
 3. A copy of the apparatus manufacturer's approval for stationary pumping applications.
 4. The engine manufacturer's certified brake horsepower curve for the engine shall be furnished, showing the maximum no-load governed speed.
 5. The pump manufacturer's certification of hydrostatic tests.
 6. The certification of inspection and test for the fire pump.
 7. Weight documents from a certified scale showing actual loading on the front axle, rear axle(s), and overall vehicle (with the water tank full but without personnel, equipment, and hose) shall be supplied with the completed vehicle.
 8. Written load analysis and results of the electrical system performance tests.
 9. The certification of water tank capacity.
 10. Two (2) copies of the pump operation and maintenance manual.
 11. Two (2) destination effective wiring diagrams.
 12. Copies of electrical and mechanical component manuals for equipment purchased on or with the apparatus.
 13. A sketch of the booster tank indicating all dimensions and baffle locations.
 14. One (1) certification of third-party tests on the pump.

MINIMUM SPECIFICATIONS



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The County requires the following minimum specifications. Vendors must meet or exceed these minimum specifications. A substitution may be made but must be indicated in writing.

Compliance With NFPA 1901

The National Fire Protection Association Standard "NFPA 1901 - Standard for Automotive Fire Apparatus - Current Edition" (hereinafter referred to as NFPA 1901) in effect at the time of the purchase shall be used as a reference and its requirements shall be met by the apparatus manufacturer. The apparatus shall be constructed in accordance with federal and state laws at the time of manufacturing the apparatus. Any federal, state or NFPA amended changes that shall affect the cost of producing said apparatus shall be charged to the purchaser. Mandatory minor apparatus equipment as stated in the applicable paragraphs of the NFPA standard shall not be provided unless specifically stated and listed in purchaser's written specifications.

Any and all references to "NFPA 1901" within this document shall refer to the current edition of NFPA 1901 in effect at the time of the purchase.

General Conditions / Service Support and Availability

Service will be a major factor in the award of this proposal. Convenience and experience will be determining factors in determining acceptable service.

A service facility within a reasonable radius will be required. Personnel who perform the training shall be trained by the manufacturer. Please include the following:

1. Facility name and address
2. Distance to the service facility
3. Number of certified service technicians



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Chassis

The Chassis shall be purpose built (Custom) design.

Mechanical

- 400 HP engine (minimum)
- Automatic Transmission (options)
- Valve Train Auxiliary braking system
- Heavy duty braking system
- Engine Brake (options)
- Anti-lock braking system
- Single Color (Red)
- No decal, No lettering
- Multiplex Electrical System
- Shore Line
- Color Coded and Labeled Wiring
- Adheres to Federal Motor vehicle Safety Standards
- NFPA compliant Chassis and Body
- Manufacturer must have engineering and design staff that can provide as built schematics for the entire truck
- Rights to Maintenance diagrams
- NFPA Light package (ALL LED)
- NFPA Audible Package
- Federal Q2B with siren brake
- Mars Light
- Painted Steel Wheels

Safety

- Roll-Over Certified Cab
- Air Bags (Side Current Air bags preferred)
- Seating for minimum of 4
- Front Passenger SCBA seat
- Minimum of 2-Rear Passenger SCBA seats
- Back-Up Camera
- Directional Light Bar
- Cab Mounted 3 Side Water Level Indicators



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ISO Compliments

- Meets all NFPA and ISO Requirements for a Class “A” Pumper
- 1250 GPM Pump Minimum
- Hale or Waterous Single-Stage Pump
- Air Primer
- Intake Clapper Valve
- All Valves to be Manually Operated
- 1,000 Gallon Booster Tank minimum (1,250 Gallon Preferred)
- 1 Hose Well at the Pump Panel (Driver’s Side) and 1 Hose Well at the Pump enclosure (Passenger Side)
- 20 gallon Integrated Foam System
- 2- 1 ¾ “ Cross-lays (sized appropriately to accommodate true 1 ¾” sized hose) with foam
- 1-2 ½ “ Pre-Connect with foam
- Hook and Loop Vinyl Hose Bed Cover (NFPA Compliant)
- Drafting Equipment / Capability
- ISO complement of Ladders

Equipment

- 1” Booster Reel 200’
- LED Scene Lights
- 2-Poles LED Pole Lights (12v DC) On the rear of the Cab
- Extended Front Bumper with Pre-Connected Cross-lay capable of holding 100’ of 1 ¾” hose and nozzle
- Interior Compartment in Cab for Medical Equipment with electrical supply
- Extinguisher Compartment in the Wheel Well (Horizontal) insert to accommodate NFPA and ISO
- 4- SCBA Spare Cylinders in Wheel Well for Scott 4500 Cylinders
- Roll-Up Compartment Doors
- Rear Ladder Compartment
- Rear Hard Suction Compartment

Warranty

All warranty information shall be provided for all components as described within this RFP.